

Optimize recoveries from aged A/R

A revenue cycle “safety net” with a positive ROI

As your A/R ages, the dollar amount you can expect to recover decreases. Add on the costs of the staff needed to work those accounts, and the return on investment starts to look less than promising. When every revenue source is critical, healthcare organizations cannot afford to give up on any segment of their A/R. We can help. **With more than \$11.7 billion in net patient revenue processed annually, we have the technology, people, and scale to optimize your aged A/R recoveries at a positive ROI for your system.**



Solutions for any aged A/R challenge:

We have helped hundreds of systems nationwide overcome aged A/R challenges due to issues including:

- Backlogs from business disruptions (e.g., EHR conversions, acquisitions, divestitures)
- Lack of staffing resources and/or skillsets
- Challenges with technologies, processes, or workflows

Whatever your challenges with A/R, our skilled staff and time-tested strategies can help you maintain a stable and predictable cash flow. Our typical engagement process is displayed to the right.

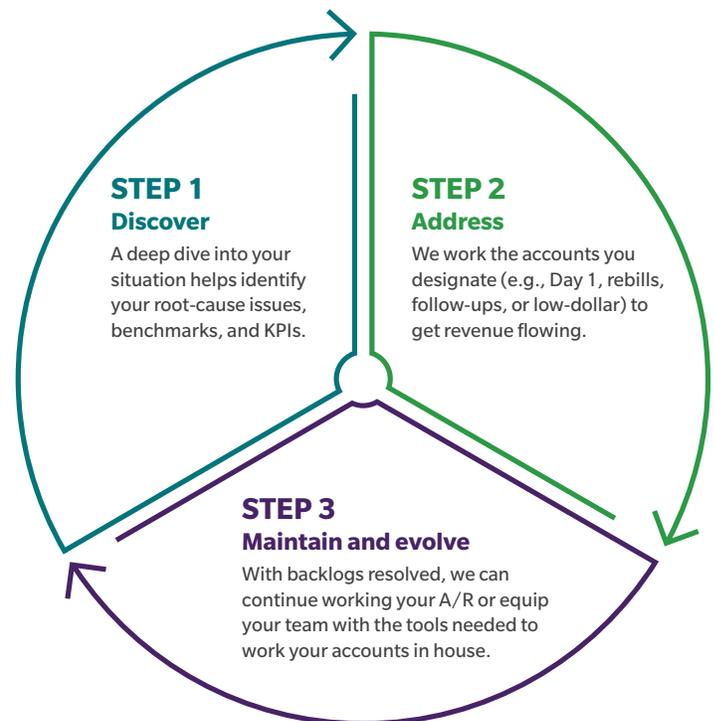


The benefits of partnering with Xtend:

- **Technology and reporting:** Our proprietary workflow platform, Prism, integrates seamlessly with your patient financial services (PFS) system. It provides deep, real-time insights into account status, staff performance, coding trends and issues, and other factors affecting your A/R.
- **Streamlined Board approval:** Through data, forecasts, and benchmarks tailored to your system, we can show your Board the ROI they can expect from enhancing your aged A/R strategies, making it easy for them to understand and approve the initiative.
- **People:** We are immediately ready to dedicate seasoned staff to work your portfolio. We will follow your protocols and treat your patients with the same care and respect that you do. We manage the people and outcomes, so you can focus on other, mission-critical projects.

Case in point

One of our clients was struggling with their liquidation rate and aged A/R. Applying our technology and expertise, we helped them address both issues. **Their liquidation rate rose by 8%, and their >90 day A/R improved by 15%.**



- **“Final review”:** Regardless of how long you partner with us, at the end of our engagement we will provide you with detailed insights and actionable guidance on your A/R processes and systems, designed to ensure long-term revenue success. Should you choose, you and your staff can use this roadmap to implement our best practices internally.

If you have urgent A/R challenges, contact us today. Let’s get that revenue flowing again.

[Xtendhealthcare.net](https://xtendhealthcare.net)